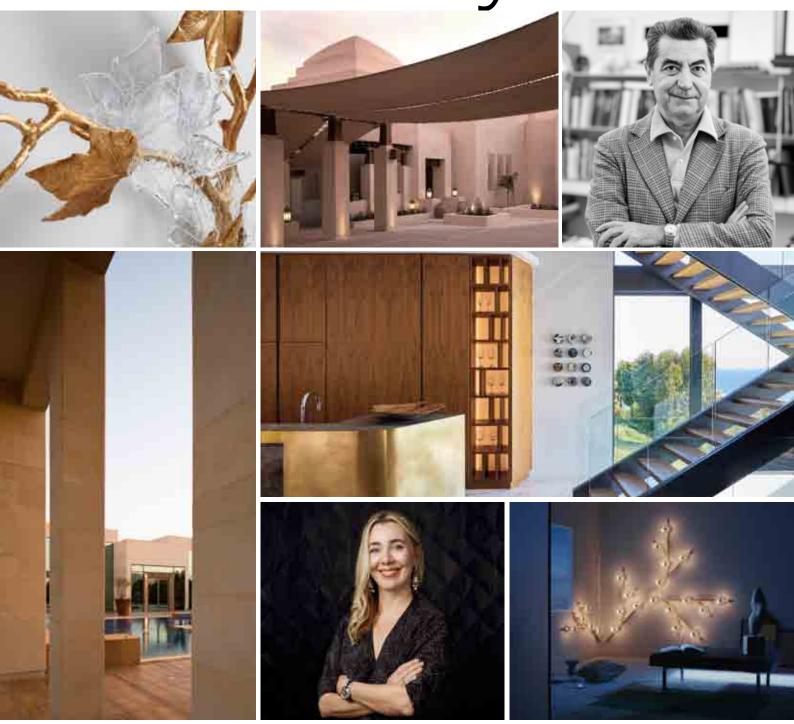
The Middle East's architecture, design, interiors + property magazine

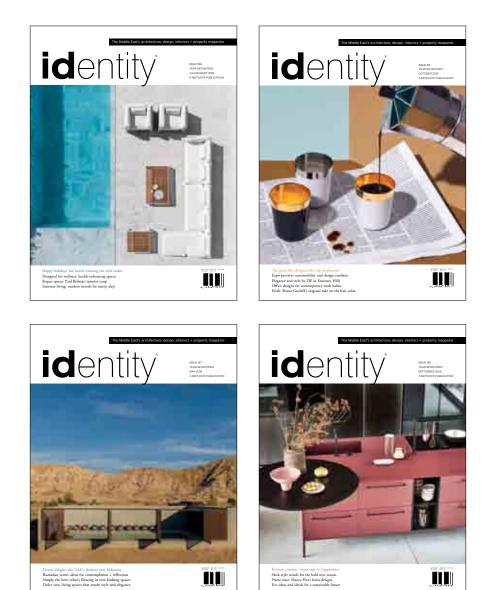
dentity[®]

MEDIA KIT 2020 YEAR EIGHTEEN A MOTIVATE PUBLICATION



Inspiring encounters: conversations with some of the world's most talented designers Talent brokers: in pursuit of the region's most inspiring architecture and interiors Smart eco-solutions that create better environments for today and tomorrow Customised events, tailor-made for design celebrations with maximum impact

Now in its 18th year, **id**entity is the region's leading monthly magazine dedicated to architecture, contemporary design, interiors and property in the Middle East. Professional, pioneering, world-class and sophisticated, **id**entity features unbiased and independent editorial content providing inspirational ideas and cutting-edge concepts from the design capitals of the world. Launched in 2002, it influences the region's growth as an innovative and global design destination. **id**entity is the essential publication for architecture, interiors, design and property professionals, as well as design-conscious consumers and students.







CONTENT





Trends A selection of fashionable new seasonal interior products and accessories

Interiors Step inside some of the coolest most inspirational homes near and far



Design Formula 12-page special in-depth report on specific modern spaces

Centre of attention





Sustainability A monthly compilation of newest eco projects, plans and products



Profile

Meet the audacious designers making news with their ideas and creations



Focus An interview (Q+A style) with design personalities and what makes them tick

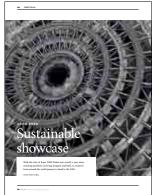


We share it is deep integer of the limit in them its deep in the limit is the second	and its presential came for decalating constabilities defaultion in status and constraints lists in tail, and interactions and the status and the status and interactions matched light, then another status and interactions matched light, then another status and interacting status and thermations and the status in familiarity status and status and an expert of familiarity status and status and a status of the label matched status and the status and the status and another status and status and the status and another status and the status and the status and the status and the status and the status and the status and another status and the status and the status and the status and another status and the status and the status and the status and the status and the status and th	experience also improved the julger, a submentiopies of holes that have been been presenting the probability of the probability of an holegarial advantations wing probability operations from 50 approx advantation in a probability of the probability of the probability of the probability of the probability of the probability of the probability of the probability and the probability of the probability of the probability advantament for the probability of the probability of the probability of the probability of the probability advantament for the probability of the probability of the transmitted of the probability of the probability of the probability of the transmitted of the probability of the probability of the probability of the transmitted of the probability of
universal. Thair architecture will applying uses suit an a traditional, headly anymost huilding material.	Dahala Jamai Ara Canna, Nai sti ant Jastiaha Mary Colonal Multi Indexti Intela International	contraction arman iterating and a annual policies of the balance of the second

Design@Large Profiling creative people and places oozing contemporary zest for living



Forum Revealing the regions just launched new design collections and showrooms



Portfolio Discover the just opened, hotels, restaurants, bars and stores in the UAE



Antennae

id scouts the world for the most dynamic new architectural projects

Books

id reviews some of the best new book releases on interiors and architecture



lcon

A celebration of the revered design objects that enjoy iconic status in society

Venice calling



EDITORIAL CALENDAR - DESIGN FORMULA





Issue	Space
January	Outdoor
February	Living spaces
March	Lighting
April	Surfaces, floors + walls
May	Bathrooms
June	Kitchens
July/August	Design escapes
September	Workspaces
October	Kitchens
November	Kitchens
December	Entertaining spaces





*Topics subject to change at the Editor's discretion.



Written by specialist global writers and photographers. Exploring hot + new + emerging trends and talents on the global design radar

Concise, contemporary, straight talking, written and designed to the highest standards. Respected in the region for its unbiased and pioneering approach

More than 100 pages of outstanding original features and interviews. Efficient functional living through the lens of contemporary and intelligent design. Hotels, restaurants and workspaces, from gastro-tecture to sustainable hospitality

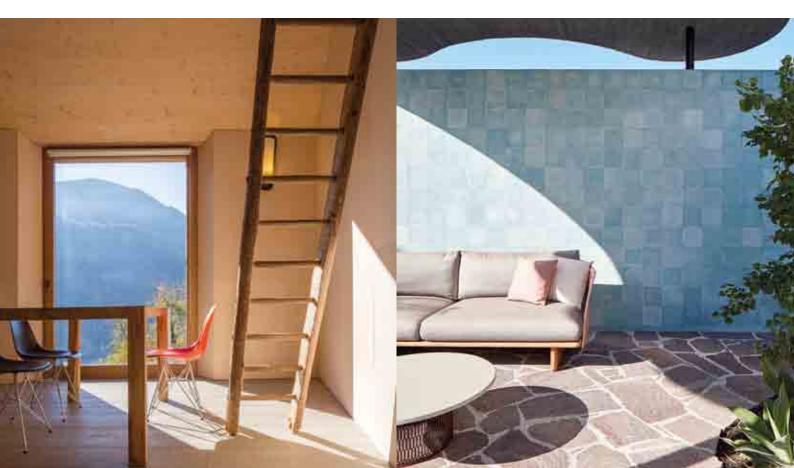
Design Formula: 16-page trends dossier from bureaux to bathrooms

id property: highlights exciting developments and projects + savvy property trends

Exclusive conversations with:

- Philippe Starck
- Christian Sieger
- Paola Lenti
- Ora-ïto
- Zaha Hadid
- Keiji Takeuchi

- Jean Nouvel
- Patricia Urquiola
- Antonio Citterio
- Shawn Sullivan
- Marco Piva
- And many more...

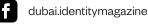


identity.ae

Launched in the summer of 2018, identity.ae is the digital arm of identity magazine, the Middle East's leading magazine dedicated to contemporary design, architecture, interiors, lifestyle, and property.

From its headquarters in Dubai, the website will provide interesting and inspirational local and international news and features on all aspects of design from home interiors to industrial innovations and much more.











BANNER SPONSORSHIP

Every banner on every page of the website

Leaderboard

\$500/week

MPU

\$1,370/month \$440/week

\$1,500/month

SPONSORED EDITORIAL FEATURE

With amplification across Facebook and Instagram Stories, 350 words max

\$2000/article

SOCIAL MEDIA

Instagram \$50/post Facebook \$50/post



A NEW identity IN CONTEMPORARY DESIGN BOOKS



Design in Dubai by **id**entity



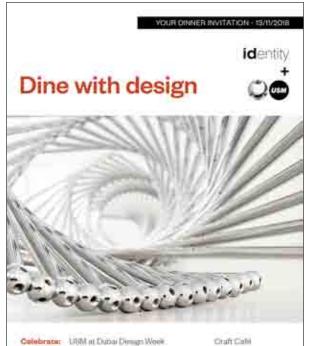
600-page coffee table book Home by **id**entity

DESIGN PIONEERS
The Entrepreneurs

Design Pioneers: The Entrepreneurs by identity



BESPOKE EVENTS



Colebrate: USM at Dubar Design Week RSVP: Bring this worker to the avere

Building 10 Dubin Design District 045149022 13/11/2018

Dinner: 1730 - 2100









DESIGN EXHIBITIONS AND EVENTS: MEDIA PARTNERS

















id DESIGN AWARDS

Launched in 2015 the annual **id** Design Awards seek to celebrate the best in regional design and architecture. An impartial and independent international jury judges the **id** Design Awards. Details on the much-anticipated **2020** award ceremony to be held in the last quarter, would be revealed soon.

For more information go to identity.ae/awards





ADVERTISING RATES*

•••••••••••••••••••••••••••••••••••••••	**
REGULAR POSITIONS	US\$
Full Page	3,750
Double Page Spread	6,950
PREMIUM POSITIONS	US\$
Inside Front Cover	13,500
Inside Back Cover	6,350
Outside Back Cover	8,250
Double Page Spread	
(before Contents)	
1st	10,350
2nd	9,950
3rd	9,200
4th	9,000
Opposite Contents 1	4,850
Opposite Contents 2	4,600
Opposite Editor's Page	4,300
CREATIVE SOLUTIONS	US\$
Front Cover Gatefold	14,050
Inside Front Cover Gatefold	18,150
Bookmark	11,250
Belly Band	10,650
Advertorial - Full Page	4,650
Advertorial	
- Double Page Spread	9,600
	,

SPECIAL REQUESTS	US\$
Full Page	
(first 25% after Contents)	4,250
Double Page Spread	
(first 25% after Contents)	7,750
Full Page	
(within a particular feature)	4,000
Full Page (first in a feature)	4,250
Double Page Spread	
(prior to feature)	7,750

Events

Bespoke solutions for design celebrations **Diary** Feature your event with **id**entity **Media Partnerships** Prices upon request

*ALL RATES EXCLUSIVE OF VAT

ENQUIRIES

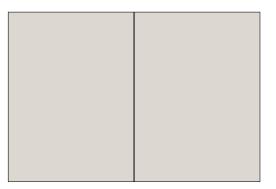
Sales Manager	Mrudula Patre
Telephone Direct:	+971 4 427 3431
Mobile:	+971 50 309 6981
E-mail:	mrudula.patre@motivate.ae

VAT

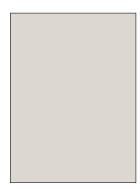
Unless otherwise expressly stated, all amounts are exclusive of any value added sales or equivalent tax. If either party is required to apply any such tax (whether as a result of a change in legislation or otherwise) it shall be added to the amounts due at the applicable rate.



TECHNICAL DIMENSIONS - MAGAZINE



Double Page SpreadTrim:320mm (H) x 480mm (W)Type:280mm x 440mm



 Full Page

 Trim:
 320mm (H) x 240mm (W)

 Type:
 280mm x 200mm

- The artwork should be a press ready PDF file (version 1.3) generated through Illustrator/Quark XPress or InDesign, saved on maximum resolution (300 dpi) in actual size with bleed and crop marks
- All files must be CMYK format and all black text as over print
- For bleed size add 3mm extra on all four sides after crop marks
- Image loss in the gutter 3mm either side
- Tiling and resizing can be provided at an additional cost of US\$ 200
- All text to be within type area or at least 10mm away from the crop marks
- If text runs across a DPS please ensure that the text is 10mm away from the gutter on either side
- A colour printout of the saved artwork should be sent for reference along with the CD. Colour prints/ digital proofs supplied will be used only as a guideline and the advertisements will be reproduced as per the data/specifics supplied on the CD

GENERAL INFORMATION

- 11 issues per year
- Standard agency commission rates apply
- Additional creative solutions available

on request

SERIES DISCOUNT

- 3-5 insertions 5%
- 6-9 insertions 10%
- •10+ insertions 15%



ADVERTISING BENEFITS

• Through **id**entity you will reach a target audience with proven interest in the latest trends in architecture, design and property.

• Your image will be enhanced by advertising in the regional leader publication with an unbiased and global design perspective.

• You will access a loyal, constant and knowledgeable readership, and your messages will enjoy long-standing visibility, as 75% of **id**entity readers keep their copies in their design archives.

• You will benefit from identity's promotion of the magazine at leading design exhibitions and niche design events, including Downtown Design, Design Days and the Italian Luxury Interiors exhibitions, as well as international industry events organised by APID and IFID.

ADVERTISERS INCLUDE

- Aati Asnaghi Baker Bea e Martina Bizzotto Bautiti Bo Concept
- Casa Mia Cities Design Dedon Duravit Ethan Allen Fendi Finasi Flos
- Geberit Graniti Grohe Hansgrohe Id Design Interiors Kart Furniture
- Kitchen Design Koelnmesse La Maison Verte Ligne Roset Luxury Visions
- Marina Home Interiors Matteograssi Molteni C Nakkash Gallery Natuzzi
- Obegi Phillip Selva Philips Ralph Lauren Samsung Savils Scavolini
- Siematic Solico Tavola Visionnaire Western Furniture Woodfloors
- Zen Interiors Zuchetti

READERSHIP

Architecture + design + interiors + property professionals Design-conscious, well-travelled, sophisticated and educated Architecture + design + interiors + property students Investors + entrepreneurs + retail professionals Quality-conscious with a passion for contemporary design University-educated, 30+ years old

CIRCULATION

Published monthly 12,000+ copies nationally and internationally Retail and controlled distribution Individual and bulk subscriptions Leading bookstores + supermarkets + furniture boutiques Major regional global design events and exhibitions Distributed in Dubai Design District (D3) design studios Digital subscriptions available on App store + Magzter.com





INTERNATIONAL MEDIA REPRESENTATIVES

Australia/New Zealand Okeeffe Media;

Tel + 61 89 447 2734 Okeeffekev@bigpond.com.au

Benelux M.P.S. Benelux; Tel +322 720 9799 Francesco.sutton@mps-adv.com

China Publicitas Advertising; Tel +86 10 5879 5885

France Intermedia Europe Ltd; Tel +33 15 534 9550 Administration@intermedia.europe.com

Germany Imv Internationale Medien Vermarktung Gmbh; Tel +49 8151 550 8959 W.Jaeger@imv-media.com

Hong Kong/Malaysia/Thailand Sonney Media Networks; Tel +852 2151 2351 Hemant@sonneymedia.com

India Media Star; Tel +91 22 4220 2103 Ravi@mediastar.co.in

Italy Imm Italia; Tel +39 023 653 4433 Lucia.colucci@fastwebnet.it **Japan Tandem Inc.;** Tel + 81 3 3541 4166 All@tandem-inc.com

Netherlands Gio Media;

Tel +316 2223 8420 Giovanni@gio-media.nl

South Africa Ndure;

Tel: +27 11 234 9875 Gisela@imrsa.co.za

Spain Imm International;

Tel +331 40 1300 30 N.devos@imm-international.com

Turkey Media Ltd.;

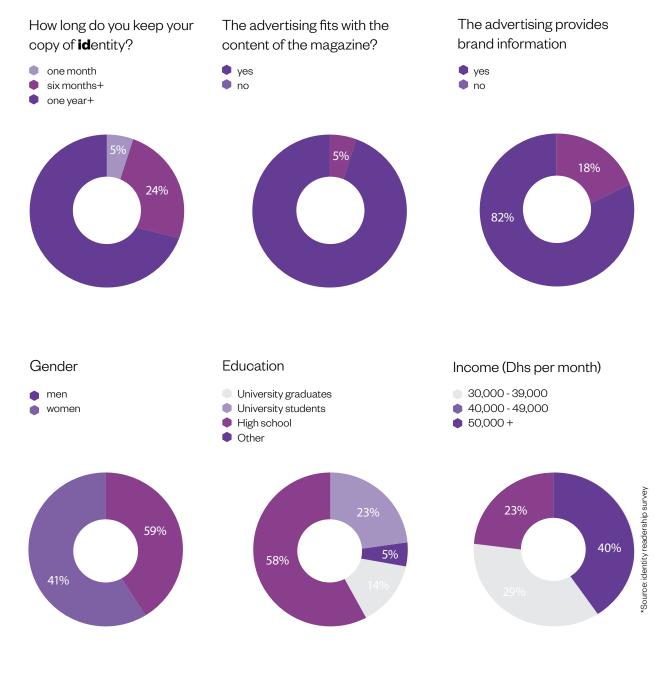
Tel +90 212 275 51 52 Mediamarketingtr@Medialtd.com.tr

UK Spafax Inflight Media;

Tel +44 207 906 2001 Nhopkins@Spafax.Com

USA Totem Brand Stories; Tel +212 896 3846 Origitte.baron@totembrandstories.com







HEAD OFFICE Media One Tower PO Box 2331, Dubai, UAE Tel: +971 4 427 3000 Fax: +971 4 428 2260 sales@motivate.ae DUBAI MEDIA CITY Motivate Publishing FZ LLC, Building 8, Dubai, UAE Tel: +971 4 390 3550 Fax: +971 4 390 4845 valmorgan@motivate.ae

ABU DHABI

Office No 1406, Makeen Tower 9th Street, Tourist Club Area PO Box 43072, Abu Dhabi, UAE Tel: +971 2 677 2005 motivate-adh@motivate.ae

LONDON

Motivate Publishing Ltd Acre House, 11/15 William Road, London, NW1 3ER, UK motivateuk@motivate.ae