MEDIA KIT 2019
YEAR SEVENTEEN
A MOTIVATE PUBLICATION















Inspiring encounters: conversations with some of the world's most talented designers Talent brokers: in pursuit of the region's most inspiring architecture and interiors Smart eco-solutions that create better environments for today and tomorrow

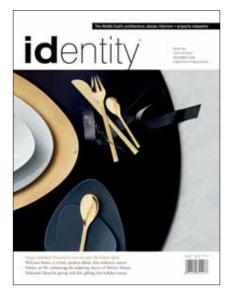
Customised events, tailor-made for design celebrations with maximum impact

Now in its 17th year, **id**entity is the region's leading monthly magazine dedicated to architecture, contemporary design, interiors and property in the Middle East. Professional, pioneering, world-class and sophisticated, **id**entity features unbiased and independent editorial content providing inspirational ideas

and cutting-edge concepts from the design capitals of the world. Launched in 2002, it influences the region's growth as an innovative and global design destination. **id**entity is the essential publication for architecture, interiors, design and property professionals, as well as design-conscious consumers and students.













#### CONTENT

The newest, bold and niche in architecture, contemporary design, interiors and the property market, locally, regionally and globally. World-class publication providing inspirational ideas and cutting-edge concepts from the world's design capitals. Conversations with top local and international designers and architects, providing unique insights into their vision and philosophy. Must-read for architecture, design, interiors and property professionals, design-conscious consumers and students.



Trends



Portfolio



Forum



Profile



Design@Large



Books



Design Formula



Focus



lcon





Written by specialist global writers and photographers.

Exploring hot + new + emerging trends and talents on the global design radar

**Concise, contemporary,** straight talking, written and designed to the highest standards. Respected in the region for its unbiased and pioneering approach

**More than 100 pages** of outstanding original features and interviews. Efficient functional living through the lens of contemporary and intelligent design. Hotels, restaurants and workspaces, from gastro-tecture to sustainable hospitality

**Design Formula:** 16-page trends dossier from bureaux to bathrooms

id property: highlights exciting developments and projects + savvy property trends

#### Exclusive conversations with:

- Philippe Starck
- Daniel Libeskind
- Paola Lenti
- Ora-ïto
- Zaha Hadid
- Jasper Morrison

- Jean Nouvel
- Patricia Urquiola
- Antonio Citterio
- Ross Lovegrove
- Marco Piva
- And many more...





Property Interior

# identity ae



Launched in the summer of 2018, **id**entity.ae is the digital arm of **id**entity magazine, the Middle East's leading magazine dedicated to contemporary design, architecture, interiors, lifestyle, and property.

From its headquarters in Dubai, the website will provide interesting and inspirational local and international news and features on all aspects of design from home interiors to industrial innovations and much more.



#### **BANNER SPONSORSHIP**

Every banner on every page of the website

Leaderboard \$1,500/month

\$500/week

MPU \$1,370/month

\$440/week

#### SPONSORED EDITORIAL FEATURE

With amplification across Facebook and Instagram Stories, 350 words max

\$2000/article

#### SOCIAL MEDIA

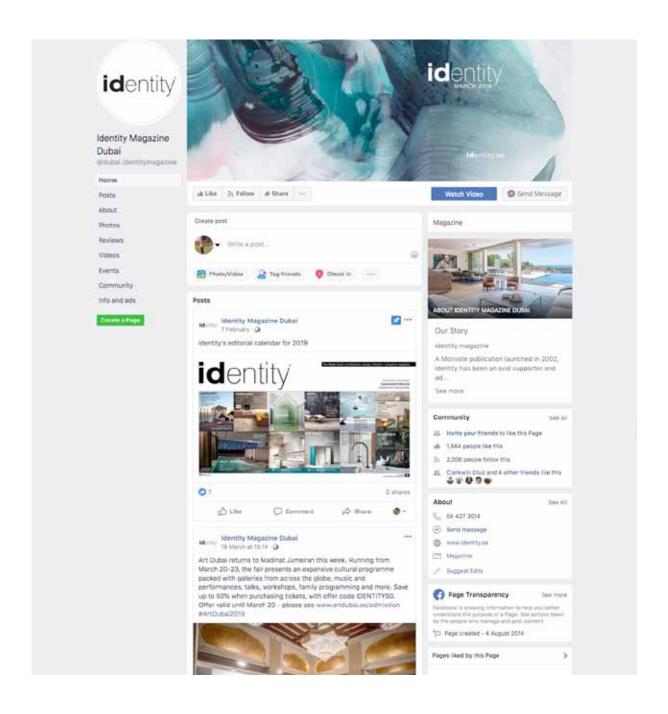
Instagram \$50/post Facebook \$50/post





#### **SOCIAL MEDIA**

Follow us for the latest design updates



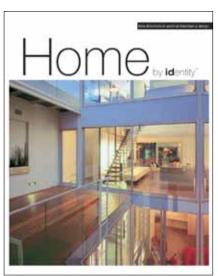




#### A NEW **id**entity IN CONTEMPORARY DESIGN BOOKS



Design in Dubai by identity



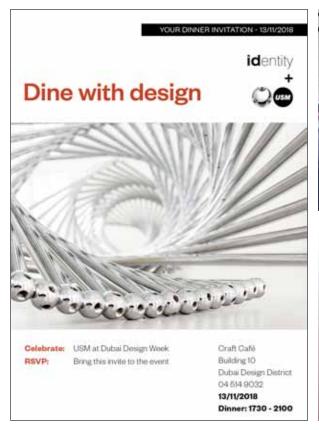
600-page coffee table book Home by **id**entity



Design Pioneers: The Entrepreneurs by identity



#### **BESPOKE EVENTS**











#### DESIGN EXHIBITIONS AND EVENTS: MEDIA PARTNERS

























#### id DESIGN AWARDS

Launched in 2015 the annual **id** Design Awards seek to celebrate the best in regional design and architecture. An impartial and independent international jury judges the **id** Design Awards. Details on the much-anticipated **2019** award ceremony to be held in the last quarter, would be revealed soon.

For more information go to identitydesignawards.com













#### ADVERTISING BENEFITS

- Through **id**entity you will reach a target audience with proven interest in the latest trends in architecture, design and property.
- Your image will be enhanced by advertising in the regional leader publication with an unbiased and global design perspective.
- You will access a loyal, constant and knowledgeable readership, and your messages will enjoy long-standing visibility, as 75% of **id**entity readers keep their copies in their design archives.
- You will benefit from identity's promotion of the magazine at leading design exhibitions and niche design events, including Downtown Design, Design Days and the Italian Luxury Interiors exhibitions, as well as international industry events organised by APID and IFID.

#### ADVERTISERS INCLUDE

- Aati Asnaghi Baker Bea e Martina Bizzotto Bautiti Bo Concept
- Casa Mia Cities Design Dedon Duravit Ethan Allen Fendi Finasi Flos
- Geberit Graniti Grohe Hansgrohe Id Design Interiors Kart Furniture
- Kitchen Design Koelnmesse La Maison Verte Ligne Roset Luxury Visions
- Marina Home Interiors
   Matteograssi
   Molteni C
   Nakkash Gallery
   Natuzzi
- Obegi Phillip Selva Phillips Ralph Lauren Samsung Savils Scavolini
- Siematic Solico Tavola Visionnaire Western Furniture Woodfloors
- Zen Interiors Zuchetti

#### READERSHIP

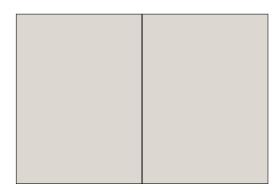
Architecture + design + interiors + property professionals
Design-conscious, well-travelled, sophisticated and educated
Architecture + design + interiors + property students
Investors + entrepreneurs + retail professionals
Quality-conscious with a passion for contemporary design
University-educated, 30+ years old

#### CIRCULATION

Published monthly
12,000+ copies nationally and internationally
Retail and controlled distribution
Individual and bulk subscriptions
Leading bookstores + supermarkets + furniture boutiques
Major regional global design events and exhibitions
Distributed in Dubai Design District (D3) design studios
Digital subscriptions available on App store + Magzter.com

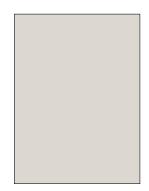


#### **TECHNICAL DIMENSIONS - MAGAZINE**



#### Double Page Spread\*

Trim: 300mm x 450mm Type: 260mm x 410mm



#### Full Page\*

Trim: 300mm x 225mm Type: 260mm x 185mm

- All files must be CMYK format and all black text as over print
- The artwork should be a press ready PDF file, saved in 300DPI in actual size with bleed and crop marks
- Bleed: 3 mm on all sides after trim marks
- All text at least 10 mm inside the crop marks
- DPS ads should be supplied in separate pages left and right hand pages
- ullet DPS ads should have 7mm tiling on each page from the gutter to minimalise image loss due to binding
- \*New dimensions effective from March 2019 issue

#### **GENERAL INFORMATION**

- 11 issues per year
- Standard agency commission rates apply
- Additional creative solutions available on request

#### SERIES DISCOUNT

- 3-5 insertions 5%
- 6-9 insertions 10%
- 10+ insertions 15%





#### **ADVERTISING RATES\***

<b>REGULAR POSITIONS</b> Full Page Double Page Spread	<b>US\$</b> 3,750 6,950
PREMIUM POSITIONS	US\$
Inside Front Cover	13,500
Inside Back Cover	6,350
Outside Back Cover	8,250
Double Page Spread	
(before Contents)	
1st	10,350
2nd	9,950
3rd	9,200
4th	9,000
Opposite Contents 1	4,850
Opposite Contents 2	4,600
Opposite Editor's Page	4,300

<b>CREATIVE SOLUTIONS</b>	US\$
Front Cover Gatefold	14,050
Inside Front Cover Gatefold	18,150
Bookmark	11,250
Belly Band	10,650
Advertorial - Full Page	4,650
Advertorial	
- Double Page Spread	9,600

<sup>\*</sup>ALL RATES EXCLUSIVE OF VAT

SPECIAL REQUESTS	US\$
Full Page	
(first 25% after Contents)	4,250
Double Page Spread	
(first 25% after Contents)	7,750
Full Page	
(within a particular feature)	4,000
Full Page (first in a feature)	4,250
Double Page Spread	
(prior to feature)	7,750

#### **Events**

Bespoke solutions for design celebrations

#### Diary

Feature your event with identity

#### **Media Partnerships**

Prices upon request

#### **ENQUIRIES**

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Mobile: +971 50 309 6981

E-mail: mrudula.patre@motivate.ae

#### VAT

Unless otherwise expressly stated, all amounts are exclusive of any value added sales or equivalent tax. If either party is required to apply any such tax (whether as a result of a change in legislation or otherwise) it shall be added to the amounts due at the applicable rate.





#### INTERNATIONAL MEDIA REPRESENTATIVES

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#### Benelux M.P.S. Benelux;

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#### **China Publicitas Advertising;**

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#### France Intermedia Europe Ltd;

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### Germany Imv Internationale Medien Vermarktung Gmbh;

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Tel +31 6 2223 8420 Giovanni@gio-media.nl

#### South Africa Ndure;

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#### Spain Imm International;

Tel +331 40 1300 30 N.devos@imm-international.com

#### Turkey Media Ltd.;

Tel +90 212 275 51 52 Mediamarketingtr@Medialtd.com.tr

#### **UK Spafax Inflight Media;**

Tel +44 207 906 2001 Nhopkins@Spafax.Com

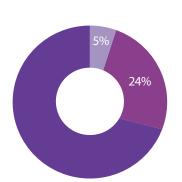
#### **USA Totem Brand Stories;**

Tel +212 896 3846 Crigitte.baron@totembrandstories.com

#### STATISTICS\*

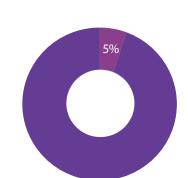
### How long do you keep your copy of **id**entity?

- one monthsix months+
- one year+



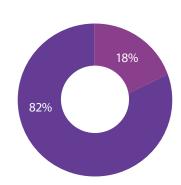
### The advertising fits with the content of the magazine?

yesno



### The advertising provides brand information

- yes
- no no



#### Gender

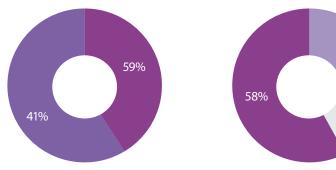


#### Education

- University graduatesUniversity students
- High school
- Other

#### Income (Dhs per month)

- 30,000 39,000
- **4**0,000 49,000
- 50,000 +



# 40% 40% 29%



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5%

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